

Rockwin Corp., dba Excel Hearing Solutions

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0434 '00 MAY -4 AM 1:15

April 28, 2000

Dr. Jane Henney
Commissioner Food and Drug Administration
5600 Fishers Lane
Rockville MD 20857

Re: Proposed Hearing Aid Regulations
Letters From Our Customers

Dear Dr. Henney,

Enclosed are **one-hundred fifty letters** to add to the **one thousand** you have already received.

Note: Every one of these customers paid for postage themselves. And they responded to just one mailing from our office.

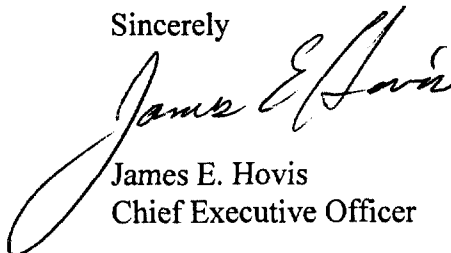
This brings the total to date: **one-thousand one-hundred fifty customers** who are concerned that their right to purchase hearing aids by mail might be restricted.

I also saw an industry letter in the March-April 2000 issue of *The Hearing Professional* (page 3) which strongly opposes any changes to the current system. Who is pushing for the change???

You are not now enforcing current regulations which prevent companies from selling hearing aids without a signed medical waiver. **You have stopped only Comtrad!** Why do you want more regulations.

Please enforce this one regulation....or authorize us explicitly to sell hearing aids without having a signed waiver! We are competing with one hand tied behind our backs against illegal competition!

Sincerely



James E. Hovis
Chief Executive Officer

Encl: One Hundred Fifty Letters to you from our customers,
bringing the total number of letters thus far to one-thousand one-hundred fifty.

93N-0872

CC: Congressman J. Dennis Hastert (with copies of letters from customers)

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